

Natural Beauty & Cosmetics

Beauty and Cosmetic Product Buyers

Reach mail order buyers receptive to beauty & cosmetic products. In a world that strives to stay young and beautiful, beauty product sales have reached new heights in the direct mail industry.

This unique list focuses on the individuals and what they bought rather than whom they bought from. Natural Beauty & Cosmetics is an enhanced collection of buyers from multiple catalog sources. We have created this Multi-Sourced list in order to offer brokers and mailers the following advantages:

1. The list is made up of monthly buyers and multibuyers with a \$ amount select.
2. It has considerable quantities across all categories.
3. Participating sources are deduped one from another.

Our list is gathered and overlaid by one of the larger consumer database owners. The unlimited possibilities of demographic and psychographic enhancements allow you to select buyers within your mailer's category and customize it to fit their target market.

Multiple selects allows your mailer to apply a statistical model and reach a market of like names to their existing customers.

89,541	April	2010	\$95
217,599	1st quarter	2010	\$85

Date: May 2010

Source: Mail Order Buyers

Gender: 88% Female

Format (Flat):

E-mail: \$50.00
CD/MAG Tape: \$25.00

Net Arrangement:

Net: 85 %
Quantity: 50,000
Run Charge: \$8.00

Selections (/M):

<u>Select</u>	<u>Price</u>
Online Buyers	\$10.00
Gender	\$5.00
State/Zip/Select	\$5.00
Credit Card By Type	\$10.00
Age	\$10.00
Home Owner	\$10.00
Income	\$10.00
Multi-Buyers	\$10.00
Lifestyle	\$10.00
Donors (By Cause)	\$10.00
Travel	\$10.00
Magazine Subs.	\$10.00
Home Base Business	\$10.00
Opportunity Seekers	\$10.00

Terms and Conditions:

Stated prices are for one time use only. Multiple and unlimited use agreements are available. Net name arrangements are available on large orders for many lists. Commissions are paid to recognized brokers and advertising agencies. Payment in full is required within 30 days of invoice. Cancellations must be in writing and are subject to running charges and/or a cancellation fee. Orders cancelled after the mail date on purchase order will be charged full price.

We believe the information concerning this list to be accurate but do not guarantee its accuracy or the outcome of the mailing. We are not liable for any damages or loss sustained through use of this list, or for any special or consequential damages, and in no event shall our liability exceed the price of the list.



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